

RAVI ADIGA

Vice President Managing Director, India and South Asia Allam Advisory Group

Ravi Adiga is a Vice President and Managing Director at AAG and leads the firm's India and South Asia practice in Bangalore. Mr. Adiga brings more than 18 years of experience in international sales/business/marketing planning, strategy, and operations issues to the firm.

Mr. Adiga has helped US and India-based companies and small and medium enterprises become world-class organizations, and has helped multinational corporations successfully navigate the challenges of doing business in India, USA, South Africa, China, Southeast Asia and the Middle East region.

He is also the Founder and Director of Converging Miinds Consulting Pvt. Ltd., an Indian strategy company that spans technology, defense, manufacturing, and healthcare.

Mr. Adiga brings to clients his expertise in strategic planning, marketing, corporate communications, sales and general-management services to organizations globally. He develops and implements tailored strategies for clients, helping them deepen relationships with key stakeholders, succeed with international expansion, resolve complex problems, and build and expand their business and capturing market share in new global markets.

Mr. Adiga lived and worked in the United States for 12 years. He spent 3 years as Vice President with Citi Group in Chicago where he assisted both public and private sector clients in a diverse set of industries on business strategy and valuation of target portfolios in the United States.

He also spent 4 years as Senior Manager with a large technology and insurance provider in Midwest USA where he managed internal strategy team tasked with market entry strategy for an international expansion, and organic and inorganic growth strategy. He also oversaw corporate functions including strategic planning, operations, finance, P&L, and marketing.

Earlier in his career, he worked at IBM India, and Ernst and Young India. He currently serves as advisor, director on the board of several private companies as well as member of industry, academic and non-profit boards.



EDUCATION

Mr. Adiga earned his MBA from the Booth School of Business at the University of Chicago and a Bachelor of Commerce with concentrations in accounting, finance, tax & corporate law from Bangalore University. He is also a Certified Public Accountant in the U.S. and Chartered Accountant in India.

PRACTICE AREAS

- Corporate Strategy
- Strategic Planning & Execution
- Finance
- Marketing
- Sales/Business Development
- M&A
- Doing Business in India
- Doing Business in Africa
- Doing Business in South Asia
- Doing Business in the United States
- Doing Business in the Middle East

